MELROSE MUSIC FESTIVAL (MMF)

(SC049870)

Trustees' Annual Report for year ending 31st January 2025

Introduction

The first Melrose Music Festival took place in 2017. It existed then, and exists still, to share the joy of music, promoting high-quality music by established and emerging musicians of all genres and encouraging involvement, especially by young people, in musical appreciation, participation, and composition. Subsequent Festivals have built on these themes by increasing the number, quality, range and variety of the events which deliver its objectives. The Festival takes place over one week but the work that underpins it is year round, supervised and often directly delivered by a Board of Trustees.

Trustees

The Trustees for the period 1st February 2024 to 31st January 2025 are listed below:



| The year under review saw the reti | irement as Trustee, Member, and Convener of |
|------------------------------------|---|
| whose involvement with the F | Festival began in January 2020 and - allowing for Covid |
| lockdown - encompassed 3 Festi | vals. The Festival owes a debt of gratitude to him for |
| his commitment, and likewise to | who resigned at the 2024 AGM, for |
| her work developing and delivering | g the Festival marketing. The AGM in October saw the |
| appointment as Chair o | and as Vice-Chair, a new post, of |

The Festival's Trustees among them represent a wide range of skills and experience,

including not only marketing but also music, financial management and accounting, organisational development, governance, fundraising et al. In addition to the range and level of their individual expertise, Trustees have been prepared to undertake the day to day hands-on work of delivering a festival, including leaflet and poster construction and distribution, selling tickets, performing, and more. Recognising in addition the need to develop and consolidate new shared skills and experience, during the year under review the Board undertook personal and corporate development through training and workshops on Planning for the Future, Priority Setting, and Team Types, delivered again by one of their own, David Nisbet.

We continue to seek imaginative and committed Trustees with relevant experience. We are conscious of the need for more women on the Board and have continued that specific search throughout 2024-25 with some success.

Summary of the year

In 2024 the Festival took place from Saturday 7th to Sunday 15th September, a move from its previous slot in May. The Festival was launched at a preview concert in May by who emphasised the Festival's crucial role in enriching the cultural fabric of the Scottish Borders. His endorsement highlighted the Festival's growing significance in the broader music landscape. remarked 'A festival like Melrose brings focus to what the community needs from music. It's an indispensable part of our culture, and a festival draws attention by bringing some of the best musicians in the area, and from elsewhere, to work with local musical groups. This helps build a sense of belonging, identity, and commitment to what local culture means. If people know that music of a very high quality is being presented here, they'll come in their droves. I just know it.'

The preview concert, A Serenade to Music, was significant also because it was the first concert conceived and conducted by the Festival's new Artistic Director, and performed by his inspiration, the new Borders Chamber Choir, as well as by the Borders Chamber Orchestra and the established and flourishing Melrose Vocal Ensemble. A significant event was rounded off by the launch of the Festival Friends scheme, entitling Friends to advanced booking of Festival tickets, a newsletter to keep them and subscribers - of whom there are over 500 - up to date with Festival activities, and invitations to Friends events.

The launch of the Friends scheme was accompanied by development of the Festival's Facebook page, the updating of the website, and the introduction of an Instagram channel, to reach a younger audience. Current figures show that the majority of our audience is in the 45+ age bracket.

The varied programme for September 2024 included a performance of Mozart's Requiem, a piano and cello concert, a jazz event, an evening unveiling long hidden

masterpieces by Bizet, Haydn and Fanny Mendelssohn, the return of the popular Melrose Vocal Ensemble, and to conclude the week, a Festival Evensong.

Our focus on young people has been assisted by under-18s going free to all concerts. The Festival was invited to take a stand at the Bang Goes the Borders event held in St Mary's School, Melrose some ten days after the September Festival. While this annual Borders event has a focus on science and learning, it enjoys a footfall of 1000 predominantly young people and can be used to publicise any events in the Music Festival's future.

The promotion of the Festival In September was given further impetus by the appointment of a marketing professional, on a freelance basis.

The Festival was successful in gaining positive coverage both from the national press – the Herald and the Scotsman – and local Borders newspapers.

Accounts

Accounts in the format set out by OSCR for the period 1st February 2023 to 31st January 2024 have been prepared by our Treasurer, for submission to our Independent Examiner to whom thanks are due, and for final approval by the Board.

In the year under review, income rose by over 6%, with receipts from events increasing by 37%, due both to improved marketing and more events. While expenditure remained at a similar level to the 2023 Festival a planned increase in expenditure on marketing had the desired effect of increased attendance at events - up from 526 in 2023 to 736 in 2024. Donations fell by 16%, possibly due to our change of holding the Festival in September rather than June and submitting our applications later.

Statement of Donated Facilities and Services

For the period covered by this Report the Trustees and other volunteers conservatively estimate their time involved ie 'Hours Worked' for the charity was some 3,000 hours. Although a significantly larger sum would be appropriate were Trustees' time donated at commercial rates, for the purposes of this statement hourly rate been assessed at $\mathfrak{L}10$ (being roughly the average minimum wage). The notional amount of donated services declared for this year is therefore $\mathfrak{L}30,000$.





| | Red | ceipts and | payme | ents | acco | ounts | |
|----------------|-------|------------------|--------|------|------|--------------------------|--------------|
| For the period | 139-7 | Permit Australia | H vega | 7. | 4500 | Pangulario si Tabilik | Pie Propi |
| from | 01 | FEBRUARY | 2024 | to | 31 | JANUARY | 2025 |

| | | TOT TESHONA | 1 2024 | JANOAKI | | |
|---|--------------------|------------------|--|--|-------------------------------|---------------------------|
| Section A Statement of rece | ipts and payr | nents | | | | |
| | Unrestricted funds | Restricted funds | Expendable endowment funds | Permanent endowment funds | Total funds current period | Total funds las period |
| 15 | to nearest £ | to nearest £ | to nearest £ | to nearest £ | to nearest £ | to nearest £ |
| A1 Receipts | | | Value of the second | | | |
| Donations | 7,970 | | | | 7,970 | 9,26 |
| Legacies | | | | | | |
| Grants | | | | | | |
| Receipts from fundralsing activities | 8,532 | | | | 8,532 | 6,23 |
| Gross trading receipts | | | | | - | |
| Income from investments other than land and buildings | | | | | | |
| Rents from land & buildings | | | | | | |
| Gross receipts from other charitable activities | | | | | | |
| | | | | | | |
| A1 Sub total | 16,502 | لنسسنا | لنـــا | | 16,502 | 15,49 |
| A2 Receipts from asset & investment sales | | | | | | |
| Proceeds from sale of fixed assets | | | | | | |
| Proceeds from sale of investments | | | | | _ | |
| A2 Sub total | - | - | | - | - | Familia - Indiana |
| Total receipts | 16,502 | - | | - | 16,502 | 15,49 |
| A3 Payments | | | Security and an arrangement of the security of | Manage Control of the | | CHECKS CHILDREN STREET |
| Expenses for fundraising activities | | [| | | | |
| Gross trading payments | 17,143 | <u> </u> | | } | 17,143 | 14,65 |
| Investment management costs | | | | 1 | | |
| Payments relating directly to charitable activities | | | | | | |
| Grants and donations | 500 | | | | 500 | |
| Governance costs: | | | | | | |
| Audit / independent examination | | | | | | |
| Preparation of annual accounts | | | | | | |
| Legal costs | | | | | | |
| Other | | | | | | |
| | | | | | | |
| A3 Sub total | 17,643 | | | - | 17,643 | 14,652 |
| A4 Payments relating to asset and | | | | | | |
| investment movements Purchases of fixed assets | | | | | | |
| Purchase of investments | | | | | | W |
| A4 Sub total | - | - | - | | | |
| Total payments | 17,643 | | - | - | 17,643 | 14,652 |
| Net receipts / (payments) | (1,141) | | | | (1,141) | 847 |
| A5 Transfers to / (from) funds | | | | | | |
| Surplus / (deficit) for year | | | | | | |
| | (1,141) | | | | | |

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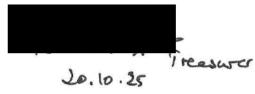
| Section B Statemen | t of balances | | | | | | |
|---|--|---------------------------------------|------------------|----------------------------|---------------------------------|----------------------------|-------------------|
| Categories | Optails | Unrestricted funds to rearest £ | Restricted funds | Expendable endowment funds | Permanent endowment funds | Total current period | Total last period |
| B1 Cash funds | Cash and Bank of Scotland account balance | 12,024 | to nearest £ | to nearest £ | to nearest £ | to nearest £ | to nearest £ |
| | Pay Pal account balance at start of year | - | | | | 12,000 | |
| | Surplus / (deficit) shown on receipts and | | | | | | |
| | payments account | (1,141) | 355565 | \vdash | | (1,141) | 847 |
| | Cash and bank balances at end of year | 10,883 | | | | 10,883 | 12,024 |
| | (Agree balances with receipts and payments | 10,005 | | | لنا | 10,063 | 12,024 |
| | account(s)) | | | | | | |
| | Details | | | Fund to which a | sset belongs | Market valuation | Last year |
| 2 Investments | | | | F | | to nearest £ | to nearest £ |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | L | Total | - | |
| | | | Fund to subject | asset belongs | Cost (if available) | Current value (if | Last year |
| | Details | | runa to wisco | asser belongs | to nearest £ | available) to nearest £ | to nearest £ |
| 3 Other assets | Sum-Up terminal and charger | | | | 102 | 50 | |
| | | | | | | | |
| | | | | | | | - |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | Total | 102 | 50 | |
| | Details | | | Fund to which lia | bility relates | Amount due | Last year |
| 4 Liabilities | | | | | | to nearest £ | to nearest £ |
| 6. A. | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | Total | | |
| | | | | | Total | | |
| | Details | | | Fund to which lia | bility relates | Amount due (estimate) | Last year |
| 5 Contingent liabilities | | | | | | to nearest £ | to nearest £ |
| | | | | | | CANCEL CONTRACTOR | |
| | | | | | | | |
| | | | | | Total | الـــــا | |
| gned by one or two trustees or shalf of all the trustees | n Signature* | | | Print Name | | | Date of |
| | The state of the s | . 1 | | | | | approval |
| | | | | | | | |
| | | | | | | | |



Treasurer 20/10/2025

| Section C Notes to the A | Accounts | 4.14 |
|--|---|---|
| C1 Nature and purpose of funds (may be stated on analysis of funds worksheets) | Funds were the product of donations received and income from fund raising events. | The |
| | main purposes of Melrose Music Festival are to advance high quality music of a variety of genres in the benefit of the community, including the performance of ecclesiastical and devotional music in the control services or otherwise, and to encourage musical education and composition whilst developing musical young persons and others. | ext of religious |
| | Type of activity or project supported institution made | £ |
| C2 Grants | | |
| | Total | |
| C3a Trustee remuneration | If no remuneration was paid during the period to any charity trustee or person connected to a trustee cross this box (otherwise complete section 3b) | х |
| | Authority under which paid | £ |
| C3b Trustee remuneration - details | | |
| | | |
| | | |
| C4a Trustee expenses | If no expenses were paid to any charity trustee during the period then cross this box (otherwise complete section 4b) | х |
| | Number of trustees | £ |
| C4b Trustee expenses - details | | |
| | | |
| | | |
| | | |
| | Transaction amount (£) Nature of relationship Nature of transaction | Balance outstanding at period end (£) |
| C5 Transactions with trustees and connected persons | | |
| | | |
| | | |
| C6 Other information | | |
| Co Other Information | | |
| | | |
| | | |
| | | |

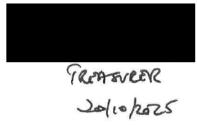
| Additional analysis (1) | | | | | | |
|---|--|------------------|---------------------------------|----------------------------------|------------------------|-------------------|
| Analysis of receipts and payments | | | | | | |
| 1 Donations | | | | | | |
| | Unrestricted | Restricted funds | Expendable | Permanent | Total current | Total last period |
| | funds | | endowment funds | endowment funds | period | A. |
| | to nearest £ | to nearest £ | to nearest £ | to nearest £ | to nearest £ | to nearest £ |
| Donations | 7,970 | - | | | 7,970 | 9,269 |
| | | | - | | - | |
| | | | | | - | |
| Total | 7,970 | - | - | | 7,970 | 9,269 |
| | - | - | - | - | | |
| 2 Grants | | | | | | |
| | Unrestricted | Restricted funds | | | Total current | Total last period |
| | funds to nearest £ | to nearest £ | | | neriod to nearest £ | to nearest £ |
| | | | | | | |
| | <u></u> | | | | - | |
| | | | | | - | |
| | | | | | | |
| Total | - | - | | | - | |
| | | - | | | | |
| 3 Gross receipts from other charitable activities | | - | | | | |
| | Ununatriated | | Expendable | Permanent | Total current | |
| | Unrestricted funds | Restricted funds | endowment funds | endowment funds | period | Total last period |
| | to nearest £ | to nearest £ | to nearest £ | to nearest £ | to nearest £ | to nearest £ |
| Receipts from fund raising events | 8,532 | | | | 8,532 | 6,230 |
| | | | | | - | |
| | | | | | - | |
| | | - | - | - | | |
| | | - | | - | - | |
| | | | | | - | |
| | | | | | - | |
| Total | 8,532 | • | - | <u> </u> | 8,532 | 6,230 |
| | reference error | | | | reference error | reference error |
| 4 Payments relating directly to charitable activities | | | | | | |
| | Unrestricted | Restricted funds | Expendable | Permanent | Total current | Total last period |
| | funds to nearest £ | to nearest £ | endowment funds to nearest £ | endowment funds to nearest £ | period to nearest £ | to nearest £ |
| D | | TO TRAFFICE | to hearest E | TO HOUSE EST E | 1,604 | 1,606 |
| Rent Marketing | 1,604 7,496 | | 1 | | 7,496 | 4,853 |
| Insurance | 297 | | | | 297 | 192 |
| Music costs for fund raising events | 7,572 | | | | 7,572 | 7,312 |
| Catering costs at fund raising events | 173 | | | | 173 | 486 |
| Miscellaneous admin costs | 1 | | | | 1 | 203 |
| | | | | | - | |
| | | | | | | |
| | | | | | - | |
| Total | 47.440 | | | | 47 449 | 14.652 |
| Total | 17,143 | - | | 1 | 17,143 | 14,652 |
| | Laboratoria de la constanta de | | | American Cold Control of Control | | |
| | reference error | - | | * | reference error | reference error |



| Additional analysis (2) | | | | | | |
|--|--|-----------|---|-------------------------------|-----------------------|--------------------|
| 5 Breakdown of unrestricted funds | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | Total unrestricted | Total unrestricted |
| | | | | | funds | funds last period |
| | | | | | | |
| Receipts | | | | | | |
| Donations | | | | | 7,970 | 9,269 |
| Legacies | | | | | 1,570 | 3,203 |
| Grants | | | | | | |
| Receipts from fundraising activities | | | | | 8,532 | 6,230 |
| Gross trading receipts | | | | | - | |
| Income from investments other than land and buildings | | | | | | |
| Rents from land & buildings | | | | | | |
| Gross receipts from other charitable activities | | | | | - | |
| Sub total | - | | - | - | 16,502 | 15,499 |
| | Designation of the last of the | | | | - | |
| Receipts from asset & investment sales | | | | | | |
| Proceeds from sale of fixed assets | | | | | - | |
| Proceeds from sale of investments | | | | | - | |
| Sub total | - | | - | - | - | |
| Total receipts | | | | | 16,502 | 15,499 |
| rotarreceipts | | L | | I | 10,302 | 10,400 |
| | | | | | | |
| Payments | | | | policional phase and a second | | p |
| Expenses for fundraising activities | | | | | - | |
| Gross trading payments | | | | | | |
| Investment management costs | | | | | - | |
| Payments relating directly to charitable activities | | | | | 17,143 | 14,652 |
| Grants and donations | | | | | 500 | |
| Governance costs: | | | | - | - | |
| Audit / independent examination | | | | | - | |
| Preparation of annual accounts | | | | | - | |
| Legal costs | - | | | | - | |
| | | | | - | | |
| Sub total | | | | | 17,643 | 14,652 |
| Suprotar | | | - | | 17,045 | 14,032 |
| Payments relating to asset and investment | | | | | | |
| movements | | | | | | |
| Purchases of fixed assets | | | | | - | |
| Purchase of investments | | | | | - | |
| Sub total | | | - | - | - | - |
| | | | | p | _ | |
| Total payments | - | - | | - | 17,643 | 14,652 |
| | _ | | _ | _ | - | |
| Net receipts / (payments) | | - | | | (1,141) | 847 |
| | | | | | | |
| Transfers to / (from) funds | | | | | | |
| | - | | | | | |
| Surplus / (deficit) for year | | - 1 | 1 | | (1,141) | 847 |
| | | | | | (5.) | |
| Nature and purpose of funds | | | | | | |
| return and purpose of funds | | | | | | |
| | | | | | | |
| | | | | | | |
| Funds were the product of donations received and income | | | | | | |
| genres in the Borders for the benefit of the community, inclu- encourage musical education and composition whilst devok | | | | use context or religiou | S SERVICES OF OUTERWI | se, and to |
| and the state of t | - a opportu | and being | | | | |
| | | | | | | |
| | | | | | | |

Treasures 20/10/2025

| Additional analysis (3) | | | | 4. 11. 2 | | |
|---|----------|--------|-----|--|--|-------------------|
| 6 Breakdown of restricted funds | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | Total restricted | Total restricted |
| | | | | | funds | funds last period |
| | | | | | | |
| Receipts | | | | | | |
| Donations | | | - | | - | |
| Legacies Grants | | | | | | |
| Receipts from fundraising activities | | | | | | |
| Gross trading receipts | | | | | - | |
| land of the state | | | | | 1 .1 | 1 |
| Income from investments other than land and buildings Rents from land & buildings | | | | | | |
| Gross receipts from other charitable activities | | | | | | |
| Sub total | - | - | - | - | - | |
| | | | | | _ | |
| Receipts from asset & investment sales | | | | Sales Market State Committee Committee | Company of the Compan | |
| Proceeds from sale of fixed assets | | | | | | |
| Proceeds from sale of investments | | | | | - | |
| Sub total | | | | | | |
| Total receipts | <u>.</u> | | | - | <u> </u> | |
| | | | | | | |
| B | | | | | | |
| Payments Expenses for fundraising activities | | | | | | |
| Gross trading payments | | - | - | | | |
| Investment management costs | | | | | | |
| Payments relating directly to charitable activities | | | | | | |
| Grants and donations | | | | | - | |
| Governance costs: | | | | | - | |
| Audit / independent examination | | | - | - | - | |
| Preparation of annual accounts Legal costs | | - | - | - | - | |
| Lugarouni | | 1 | | | | |
| | | | | | - | |
| Sub total | | - | - | - | - | - |
| 8 | | | | | | |
| Payments relating to asset and investment movements | | - | 4 | | Victoria de la companya del companya de la companya del companya de la companya d | |
| Purchases of fixed assets | | | | | - | |
| Purchase of investments | | | | | - | |
| Sub total | | لنـــا | ا ا | | الــــــــــــــــــــــــــــــــــــ | |
| Total payments | - | | - | | - | - |
| | | | ļ | | | |
| Net receipts / (payments) | - | | | | | |
| Transfers to / (from) funds | | | | | | |
| | | | | | | |
| Surplus / (deficit) for year | - | | - 1 | <u> </u> | | - |
| | | | | | | |
| Nature and purpose of funds | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
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| L. | | | | | | |
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Independent Examiner's report on the accounts to the members of Melrose Musical Festival SCIO

I report on the accounts of Melrose Musical Festival SCIO for the year ended 31st January 2025, which are set out on the attached pages.

Respective responsibilities of trustees and examiner

The charity's trustees are responsible for the preparation of the accounts in accordance with the terms of the Charities and Trustees Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended).

The charity trustees consider that the audit requirement of Regulation 10(1) (d) of the Accounts Regulations does not apply. It is my responsibility to examine the accounts as required under section 44(1) (c) of the Act and to state whether particular matters have come to my attention.

Basis of independent examiner's statement

My examination is carried out in accordance with Regulation 11 of the Charities Accounts (Scotland) Regulations 2006. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeks explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and, consequently, I do not express an opinion on the view given by the accounts.

Independent examiner's statement

In the course of my examination no matter has come to my attention

- 1. which gives me reasonable cause to believe that in any material respect the requirements:
 - to keep accounting records in accordance with Section 44 (1) (a) of the 2005 Act and Regulation 4 of the Accounts Regulations, and
 - to prepare accounts which accord with the accounting records and comply with Regulation 9 of the 2006 Accounts Regulations (as amended) have not been met, or
- 2. to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.



30th October 2025