# **MELROSE MUSIC FESTIVAL (MMF)**

(SC 049870)

## TRUSTEES ANNUAL REPORT

# For year 2023/4

#### **Trustees**

The Trustees for the period 1st February 2023 to 31st January 2024 are set out below.



## Summary of the Year

This year's Festival saw the coming together of many years' work. Not only was the quality of performance across a variety of genres universally high but to an extent not so far achieved the Festival attracted support from music-loving members of the Borders community. So, overall the Trustees have confidence that a further step was taken towards this Charity's core objective: To raise the profile of good quality music and music making in our Borders community.

This was also the year organisational innovations which had progressively been introduced began to have a meaningful effect. These included: a revamped website; online ticket sales; growing presence on social media; and the collation of sales and marketing data. The results show that the 2023 Festival attracted some 1,300 participants - an increase of 85% over the previous year.

As some 2023 events particularly illustrate, the Festival has become recognized as a supportive platform for local creativity: there are at least five choral societies in the Borders yet until our Festival was launched the considerable talent each displays had

never been combined into a celebration of the Borders' choral potential. The opening event for 2023 did just this before a large and enthusiastic audience with a performance of Carmina Burana involving some fifty performers [audio at www. Melrosemusicfestival.co.uk/recordings]. No less important, some years ago our Festival offered a newly formed professional octet of exceptional musical talent an opportunity to perform some of their expanded repertoire of madrigals. They have since become a popular and regular feature of MMF and have gone from strength to strength [audio as above].

Demography dictates that for an arts event to flourish in the Borders it must be understood by the community to be broadly based, diverse, and above all accessible to a variety of tastes. Our 2023 Festival achieved this to an extent that may have left some surprised. We included two top quality jazz nights - not least because the internationally renowned Bass Player, Brian Shiels, lives locally, and by playing on his close connections we were able to persuade Colin Steele's Swing Band to perform on another night [audio as above]. We also hosted the exceptionally gifted young classical guitar and violin duo, Escocia Duo, who deserve to be better known. Uniquely poised, the Duo came into their own with a spellbinding synthesis of Classical, Central European & Latin music. Later in the programme the Concert of Summer Music [audio as above] was conducted by James Lowe, 2023's most celebrated contributor; when not pursuing his busy international career James lives in the Borders. The 2023 Festival concluded with an Opera Night involving three soloists who often perform with Scottish Opera. Their programme of memorable arias and duos was enlivened by vividly humorous introductions. As this event came to an end and with it the 2023 Festival, the Melrose audience responded in ways reminiscent of the Last Night of the Proms.

# **Developing Musical Interest in the Young**

A high baseline was set by 2022's Festival when MMF hosted National Youth Choir of Scotland's (NYCOS) first visit to the Scottish Borders. When it was learned that the famous Birmingham Boys Choir of Alabama were to be visiting some leading English choirs in 2023, we extended an optimistic invitation. Slightly to our surprise this was accepted. So, to honour their first visit to Scotland, MMF organised an afternoon of

glorious music in which our US visitors were joined by young choristers from St. Mary's Cathedral, Edinburgh and St. Mary's School, Melrose. For musical selections please visit: <a href="https://youtu.be/rGWVf3y6GPk?si=dUN4-jgeuTfsmVPK">https://youtu.be/rGWVf3y6GPk?si=dUN4-jgeuTfsmVPK</a>

The momentum from these events has enabled us to engage with music teachers in Borders schools in an ambitious project to advance musical education and young persons' performance. Under active development are an Annual Young Persons' Concert, a Young Borders Musician of the Year Award, and a Young Borders Composer of the Year Award. Once again MMF will operate as a fulcrum to enable these events to get off the ground.

#### **New Trustees**

The recruitment of imaginative and committed Trustees is fundamental to our continued progress and we continue to look for suitable candidates - particularly those with a love of good quality music and a good understanding of the community we serve.

#### Statement of Donated Facilities and Services

For the period covered by this Report the Trustees and other volunteers conservatively estimate their time involved i.e. "Hours Worked" for the Charity was 3,000 hours.

Although a significantly larger sum would be appropriate were Trustees' time donated at commercial rates, for the purposes of this Statement hourly rate has been accessed at £10 (being roughly the average minimum wage).

The notional amount of donated services declared for this year is therefore £30,000.

#### Accounts

Accounts in the format set out by OSCR for the period 1st February 2022 to 31st January 2023 have been prepared for submission to our Independent Examiner and final approval at our forthcoming AGM. The income of MMF was considerably under £250,000, so these accounts have been approved on the receipts and payments basis.

## **And Thanks**

The past year has seen Melrose Music Festival make considerable progress in the directions set down by our Charitable Objects. We embarked upon an ambitious and varied Festival programme and achieved an enhanced presence in the Scottish Borders, a fortified Board of Trustees, and a growing number of unusually talented helpers. Above all we raised the profile of good music and musicmaking in our Borders community. All this has been possible only through the generosity of our funders and the dedication, flair, and acumen of our Trustees and others with whom it has been such a pleasure to work.

Prepared by former Convenor; signed for and on behalf of the Trustees by Honorary Secretary, dated 24 December 2024



Receipts and payments accounts								
		Period start date			Period end date			
For the period	Day	Month	Year	to	Day	Month	Year	
from	01	FEBRUARY	2023		31	JANUARY	2024	

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	Unrestricted	Restricted	Expendable	Permanent	Total funds	Total funds las
	funds	funds	endowment funds	endowment funds	current period	period
	to nearest £	to nearest £	to nearest £	to nearest £	to nearest £	to nearest £
A1 Receipts						
Donations	9,269				9,269	11,080
Legacies					_	·
Grants					_	
Receipts from fundraising activities	6,230				6,230	3,373
Gross trading receipts	0,200					0,01
Income from investments other than						-
land and buildings					-	
Rents from land & buildings					-	
Gross receipts from other charitable activities					-	
A1 Sub total	15,499	-	-	-	15,499	14,453
A2 Receipts from asset & investment sales						
Proceeds from sale of fixed assets					-	
Proceeds from sale of investments						
A2 Sub total	-	-	-	-	-	
Total receipts	15,499	-	-	-	15,499	14,45
•						
A3 Payments  Expenses for fundraising activities		1				
,	14,652				14,652	6,977
Gross trading payments					-	
Investment management costs					-	
Payments relating directly to charitable activities Grants and donations					-	
					-	
Governance costs:					-	
Audit / independent examination					-	
Preparation of annual accounts					-	
Legal costs					_	
Other					-	
					-	
A3 Sub total	14,652	-	-	-	14,652	6,977
A4 Payments relating to asset and						
investment movements Purchases of fixed assets						
Purchase of investments					-	
A4 Sub total					-	
A4 Sub total	-	-	-	-	-	
Total payments	14,652	-	-	-	14,652	6,97
Net receipts / (payments)	847	-	-	-	847	7,47
A5 Transfers to / (from) funds					-	
· · · · · · · · · · · · · · · · · · ·	<del>-</del>		<del>-</del>			

Section B Statement	t of balances						
Categories	Details	Unrestricted funds	Restricted funds	Expendable endowment funds	Permanent endowment funds	Total current period	Total last period
<b>5.6</b> . 6 .		to nearest £	to nearest £	to nearest £	to nearest £	to nearest £	to nearest £
B1 Cash funds	Cash and bank balances at start of year	11,177				11,177	3,701
	Surplus / (deficit) shown on receipts and payments account	847				847	7,476
						-	
						-	
	Cash and bank balances at end of year	12,024	-	-	-	12,024	11,177
	(Agree balances with receipts and payments						
	account(s))	-	-	-	-	-	-
	Details			Fund to which	asset belongs	Market valuation	Last year
DO I		Ī				to nearest £	to nearest £
B2 Investments							
					Total	-	-
						Current value (if	
	Details		Fund to which	asset belongs	Cost (if available)	available)	Last year
DO Other conte		Ī			to nearest £	to nearest £	to nearest £
B3 Other assets							
				Total	-	-	-
				Fund to which	liability valatas	A	1 4
	Details			runa to which	nability relates	Amount due to nearest £	Last year to nearest £
B4 Liabilities							
					Total	-	-
	Details			Fund to which	liability relates	Amount due (estimate) to nearest £	Last year to nearest £
B5 Contingent liabilities							
		•			Total	-	-
Olamad busana a di di							
Signed by one or two trustees on behalf of all the trustees	Signature			Print Name			Date of approval
							<u> </u>

# **Section C Notes to the Accounts**

C1 Nature and purpose of funds (may be stated on analysis of funds worksheets)					
,	Funds were the product of donati The main purposes of Melrose M Borders for the benefit of the com the context of religious services of developing musical opportunities	usic Festival are to advanmunity, including the peor otherwise, and to enco	ance high quality mu erformance of eccles ourage musical educ	sic of a variety of iastical and devo	tional music in
	Type of activity or proje	ect supported	Individual /	Number of grants made	£
C2 Grants					
				Total	-
C3a Trustee remuneration	If no remuneration was paid during a trustee cross this box (otherwise		rity trustee or persor	n connected to	x
	А	authority under which	paid		£
C3b Trustee remuneration - details					
C4a Trustee expenses	If no expenses were paid to any (otherwise complete section 4b)	charity trustee during th	e period then cross t	his box	х
				Number of trustees	£
C4b Trustee expenses - details					
	Mature of relationship	Noture of t	reposition	Transaction amount (£)	Balance outstanding at
C5 Transactions with trustees and connected persons	Nature of relationship	Nature of t	ransaction		period end (£)
C6 Other information					
C6 Other Information					

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#### Additional analysis (1) Analysis of receipts and payments 1 Donations Expendable Permanent Unrestricted funds Total current period Restricted funds Total last period funds funds to nearest £ Donations 9.269 9,269 11,080 11,080 Total 9,269 9,269 2 Grants Unrestricted Total current Restricted funds Total last period funds to nearest £ neriod to nearest £ to nearest £ to nearest £ Total 3 Gross receipts from other charitable activities Expendable endowment Permanent Unrestricted Total current Restricted funds Total last period endowment funds period funds funds to nearest £ Receipts from fund raising events 6,230 6,230 3,373 Total 6,230 6,230 3,373 reference error reference error reference error 4 Payments relating directly to charitable activities Expendable Permanent Unrestricted **Total current** Restricted funds endowment endowment Total last period funds period funds funds to nearest £ Holy Trinity Church Melrose venue rental 1,200 1,200 Marketing 4,853 4,853 2,035 Fund raising event venue rental 406 406 950 192 Insurance 192 192 Music costs for fund raising events 7,312 7,312 3,375 Catering costs at fund raising events 486 486 425 203 203 Miscellaneous admin costs Total 14,652 14,652 6,977 reference error reference error reference error

#### Additional analysis (2) 5 Breakdown of unrestricted funds fund 1 - enter name of fund fund 2 - enter name of fund fund 3 - enter name of fund fund 4 - enter name of fund Total Total unrestricted unrestricted funds funds last period Receipts Donations 9.269 9,269 11.080 Legacies Grants Receipts from fundraising activities 6,230 3,373 6,230 Gross trading receipts buildings Rents from land & buildings Gross receipts from other charitable activities Sub total 15,499 15,499 14,453 Receipts from asset & investment sales Proceeds from sale of fixed assets Proceeds from sale of investments Sub total 15,499 15,499 14,453 Total receipts **Payments** Expenses for fundraising activities Gross trading payments Investment management costs Payments relating directly to charitable activities 14,652 14,652 6,977 Grants and donations Governance costs: Audit / independent examination Preparation of annual accounts Legal costs Sub total 14,652 14.652 6.977 Payments relating to asset and investment movements Purchases of fixed assets Purchase of investments Sub total 14,652 14,652 6,977 Total payments Net receipts / (payments) 847 847 7,476 Transfers to / (from) funds Surplus / (deficit) for year 7,476 847 847 Nature and purpose of funds

Funds were the product of donations received and income from fund raising events. The main purposes of Melrose Music Festival are to advance high quality music of a variety of genres in the Borders for the benefit of the community, including the performance of ecclesiastical and devotional music in the context of religious services or otherwise, and to encourage musical education and composition whilst developing musical opportunities for young persons and others.

MELROSE MUSIC FESTIVAL SC049870Additional notes (2)

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Additional analysis (3)						
6 Breakdown of restricted funds						
	Restricted fund	Restricted fund 2 - enter name of	Restricted fund	Restricted fund		
	fund below	fund below	fund below	fund below		
					Total restricted	Total restricted
					funds	funds last
						period
Receipts						
Donations					-	
Legacies					-	
Grants					-	
Receipts from fundraising activities					-	
Gross trading receipts					-	
Income from investments other than land and						
buildings					-	
Rents from land & buildings					-	
Gross receipts from other charitable activities					-	
Sub total	-	-	-	-	-	-
					-	
Receipts from asset & investment sales						
Proceeds from sale of fixed assets					-	
Proceeds from sale of investments					-	
Sub total	-	_	-	-	-	-
Total receipts	_	_	_	_	_	_
rotal receipte						
					-	
Payments						
Expenses for fundraising activities						
Gross trading payments					-	
Investment management costs					-	
Payments relating directly to charitable activities					-	
Grants and donations					-	
Governance costs:					-	
Audit / independent examination					_	
Preparation of annual accounts					_	
Legal costs					_	
9					_	
					_	
Sub total	_	-	-	-	-	-
					-	
Payments relating to asset and investment movements						
Purchases of fixed assets					_	
Purchase of investments					-	<b> </b>
Sub total	_	_	_	_	_	_
542 1514					-	
Total payments	-	_	-	-	-	-
Net receipts / (payments)	-	-	-	-	-	-
Transfers to / (from) funds					-	
riansiers to / (iroin) lunus					=	
Surplus / (deficit) for year	-	-	-	-	_	_
					-	
Nature and purpose of funds						
reacure and purpose or runds						

# Independent Examiner's report on the accounts to the members of Melrose Musical Festival SCIO

I report on the accounts of Melrose Musical Festival SCIO for the year ended 31<sup>st</sup> January 2024, which are set out on the attached pages.

Respective responsibilities of trustees and examiner

The charity's trustees are responsible for the preparation of the accounts in accordance with the terms of the Charities and Trustees Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended).

The charity trustees consider that the audit requirement of Regulation 10(1) (d) of the Accounts Regulations does not apply. It is my responsibility to examine the accounts as required under section 44(1) (c) of the Act and to state whether particular matters have come to my attention.

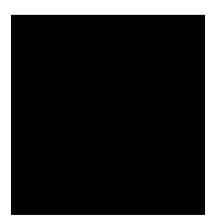
Basis of independent examiner's statement

My examination is carried out in accordance with Regulation 11 of the Charities Accounts (Scotland) Regulations 2006. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeks explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and, consequently, I do not express an opinion on the view given by the accounts.

Independent examiner's statement

In the course of my examination no matter has come to my attention

- 1. which gives me reasonable cause to believe that in any material respect the requirements:
  - to keep accounting records in accordance with Section 44 (1) (a) of the 2005 Act and Regulation 4 of the Accounts Regulations, and
  - to prepare accounts which accord with the accounting records and comply with
     Regulation 9 of the 2006 Accounts Regulations (as amended) have not been met, or
- 2. to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.



29th August 2024