McSENCE COMMUNICATION LIMITED

REPORT AND FINANCIAL STATEMENTS

YEAR ENDED 31 MARCH 2026

REGISTERED NO: SC293560
CHARITY NO: SC037156

WHITELAW WELLS
CHARTERED ACCOUNTANTS

McSENCE COMMUNICATION LIMITED

REPORT AND FINANCIAL STATEMENTS

For the year ended 31 March 2026

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McSENCE COMMUNICATION LIMITED

REPORT OF THE TRUSTEES
(incorporating the Director's Report)

For the year ended 31 March 2026

The directors, who are also trustees for the purposes of charity law, have pleasure in presenting their report and the financial statements of the company for the year ended 31 March 2026, prepared in accordance with the Charities and Trustee Investment (Scotland) Act 2005, the Charities Accounts (Scotland) Regulations 2006 (as amended), the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019).

About McSence

McSence Communication Ltd is part of a Group of companies operating as a community business and Social Enterprise formed in 1988. The company is structured as a Company Limited by Guarantee and incorporated as a charity. It is owned by the community in which it is based and is governed by an unpaid board of Directors. It is asset locked preventing any financial gain for individuals and all profits generated are reinvested in the business or in the community.

OBJECTIVES & ACTIVITIES

Objectives

McSence was founded in 1988 as a response by the community to the devastating effects of pit and factory closures in the local area when unemployment was very high. The aim was to tackle issues around the poverty high unemployment caused and to seek to reduce poverty through a combined strategy of creating employment, particularly for low skilled workers who had little in the way of opportunity, facilities and resources for others to also create employment opportunities within the community, and by enhancing education to give people a better chance in life. One of the key areas of need identified was support to the elderly members of the community who had little in the way of independent means to support themselves when they retired.

While unemployment has dropped from the sky-high levels following the pit closures, these aims remain current to this day with the local areas suffering from above national average unemployment rates, continuing deprivation within the community as indicated by the Scottish Governments Index of Multiple Deprivation, poor educational outcomes, and a crisis in the adult social care sector. We also now face additional issues around poverty in employment where low paid jobs are proving insufficient to support families.

Through our activities, we seek to change this by creating jobs, providing services for the elderly in need of domiciliary care, providing local facilities to enable others to create jobs, and facilitating education, training and up-skilling resources to improve people's chances in life.

McSence has a fundamental belief and expertise in the empowerment of communities to help themselves by encouraging partnerships between all aspects of those communities through self-help and increased public awareness and in this we seek to work with other likeminded organisations including the local authorities, NHS, Health & Social Care Partnerships, other third sector and community organisations.

Objectives (Cont)

Our strategy to achieve these objectives is to promote economic and social development within the community through harnessing the value of commercial enterprise for the benefit of society. This strategy includes, supporting and strengthening communities and individuals, facilitating and creating local employment opportunities, delivering care to the elderly, training and up-skilling to increase opportunity, promoting sustainable economic development, fostering entrepreneurial spirit and building capacity and community wealth.

Key to implementation and success of the strategy is to make it sustainable which we do by, funding our activities almost entirely from the profits we make from our commercial ventures, using our resources to provide community funding thereby relieving pressure on other sources of support and, by using resources and assets which are already available within our community to deliver solutions.

In January 2026 the company adopted revised Articles of Association following an external governance review with the aim of modernising and updating the previous version and standardising these as far as possible across the Group. It was also intended to future proof these in terms of governance and structure. The new objectives remain broadly similar to the old, namely to;

1. prevent and relieve poverty,
2. advance education,
3. relieve those in need by reason of age, ill health or disability,
4. support the charitable purpose of the parent charity.

We do not make a distinction between short and long-term objectives.

Activities

McSence Communication Ltd.'s principal activities in pursuit of the stated aims are the operation of a care at home business providing domiciliary care to the elderly and other vulnerable adults and the operation of a training business delivering a range of training and educational activities to adults seeking to develop vocational skills. Our training activities also support other employers and organisations to increase jobs and develop skills. These activities prevent and relieve poverty by providing employments and training for employment, advance education by providing training opportunities and relieve those in need by reason of age, ill health or disability by providing domiciliary care.

Activities (Cont)

Our care service provides a comprehensive personal care, home help and companionship service tailored to individual needs in order to assist elderly and infirm members of the community to lead an independent lifestyle in their own homes. Our services ranges from low level home help assistance such as companionship, shopping, meal preparation, household chores, and accompanied visits for appointments or days out through to a full personal care service including assistance with getting in and out of bed, washing shaving & dressing, assistance with medication, continence care and eating/drinking. We deliver services privately direct to clients and under contract to Local Authorities and other care providers in Midlothian, East Lothian, Edinburgh and the Scottish Borders. Our care staff and home helps are recruited locally, fully PVG checked by Disclosure Scotland and have all completed Health & Social Care training including formal SVQ qualifications, many through our own in-house training service. This means we deliver care services, by local people, to local people, resulting in a more personalised service. We are Scottish Care Inspectorate registered and work closely with other local agencies such as the Doctors Surgery, the Council's Social Care and Social Work departments and a variety of local charities to deliver a joined up, reliable, efficient and effective service. This activity contributes to the aims of relieving those in need through operating care for the elderly and infirm and also to address poverty issues by creating employment.

Our training service provides vocational training in a range of sectors including health & social care, construction, agriculture and forestry, waste management, and education. These services are delivered to local Government, housing associations, charities, voluntary groups and other third sector organisations as well as commercial businesses. We are SQA registered for the delivery of SVQ qualifications and offer a diverse range of courses including, foundation training for health & social care, induction training, first aid including paediatric first aid, manual handling, safeguarding, administering medication, food hygiene, health & safety awareness, professional boundaries, positive behaviour support, managing challenging behaviour, conflict resolution, customer care, mental health first aid, dementia awareness, palliative care, and equality diversity and inclusion training. We can also deliver employability skills for those attending our courses. Training is delivered on clients' premises or from our own facilities in Mayfield provided by our Group colleagues at McSence Workspace Ltd which include classrooms and a fully equipped manual handling suite. Some of our training programmes are delivered through funded placements under a variety of schemes but mainly we work directly with employers to deliver bespoke packages tailored to individual organisational needs. This activity contributes to the aims of relieving and preventing poverty by providing training, development for work skills, re-training and upskilling as well as advancing education by operating training programmes and also addressing poverty issues by creating employment and improving earning potential within employment.

We do not utilise volunteers for any of our activities other than as Trustees which translates roughly to 0.4 full-time equivalent posts. Instead, we take the view that our aims and objectives are best exercised by creating sustainable employment in a deprived area and that if there is a job to be done, someone should be paid a living wage to do it.

The charity also offers non-financial support to many local individuals and groups, by way of staff time for support, advice and mentoring and free use of premises for meetings and training.

ACHIEVEMENTS AND PERFORMANCE

We utilise the following measures and indicators in our activities to assess performance against our core objectives.

Prevent and relieve poverty	Number of jobs created. Number of beneficiaries improving vocational qualifications.
Advance education	Number of training courses delivered Number of beneficiaries receiving training
Relieve those in need	Number of beneficiaries receiving care Number of care hours delivered

The Directors are pleased to report it has been another successful year for McSence Communication Ltd. Activity measured by income received rose organically across all activities by 37%. The surplus generated increased by 58% from 2024-2025 with margin at 14.5% up on the 12.5% achieved in 2024-2025. Much of this is thanks to strong recruitment enabling us to deliver more services. In terms of charitable activity, we increased the number of beneficiaries reached by 11% and the number of hours of assistance delivered by 47% as the needs of those reached became more complex.

Our domiciliary care activities grew significantly in the year which not only delivered jobs and training opportunities but contributed greatly to our objective of relieving those in need by reason of age, ill health or disability.

In the Midlothian region, our care at home activities saw a 22% increase in sales and a rise in the hours of care delivered by 37%. However, there was a fall in the number of beneficiaries reached of 12% as we delivered more complex services to fewer clients as noted above. We also saw a rise of 17% in home help and companionship sales in the region, with beneficiary number increasing by 30% and hours delivered by 11%. Overall, the Midlothian operation continued to make a positive contribution to the financial sustainability of the organisation.

This year saw us deliver our first care services in the City of Edinburgh as part of a 10-year contract with the Council won at tender earlier in the period. This added £220,306 of turnover this year alone and represents the area of activities most likely to generate grow in the coming years.

The Borders region saw a significant increase in care service delivery with sales volume up by 80% over the period together with a 73% increase in the number of hours delivered and an increase in the number of beneficiaries increasing by 66%. Due to the small number of hours being delivered, home help and companionship services in the region are now included within the care income. Performance during the year was positively influenced by the Test for Change project being undertaken with Scottish Borders Council, which included an element of block-hour provision. Operational resources are also shared across geographical areas where appropriate, and therefore regional financial performance should not be considered in isolation. Overall, the Borders operation made a positive contribution while allowing us to significantly increase the level of care delivered in the region.

ACHIEVEMENTS AND PERFORMANCE (Cont)

These activities delivered a high-level impact to an increased number of people, particularly the elderly and infirm, by providing domiciliary care to those in need and helped to deliver our charitable objective of relieve those in need by reason of age, ill health or disability.

Our training activities saw a modest increase in sales volume of just 1%. There was a 9% increase in the number of beneficiaries reached to 4,837 in the year but an 18% drop in the number of hours of training delivered as we delivered less intensive training to more people at a lower unit cost. This is representative of a reduction in the demand for training as organisations tightened their belts in the face of rising costs with increased competition amongst suppliers in light of lower volumes affecting what we were able to charge. Vocational training activities grew with our SVQ programme delivery rising by 10% with a total of 49 formal SVQ qualifications being awarded allowing successful candidates to pursue enhanced careers in their chosen field. Our manual handling suite remains popular with bookings up 2% on last year, justifying the investment made in this, and as well as meeting our own internal training needs, it has been used extensively by outside clients and other care companies. Unfortunately, our commercial training fell by 8% as a result of reduced spending by organisations who were largely cutting back during the period. There was a significant drop in volume of commissions received from City of Edinburgh Council as under their new framework contract for care they are delivering less services in house and thereby require less training. We continued to see good levels of bookings under our framework contracts with the likes of Midlothian Council, East Lothian Council, West Lothian Council, and Scottish Borders Council, together with our regular private client income. During the course of the year, we saw several new clients added to our regular customer base including, local schools, commercial care providers, other healthcare providers, charitable, third sector and voluntary organisations, and private businesses. We also secured renewed annual contracts at tender for our Modern Apprenticeship and Voluntary Sector Development programmes and also new contracts for manual handling training for Borders Council, first aid for Edinburgh College, and health & social care training for Capital City Partnerships. This success has strengthened the order book for the next two years.

We also maintained close working relationships with other educational providers including Skills Development Scotland, Garvald Edinburgh, Midlothian Sure Start, British Red Cross, and Midlothian Council, for whom we provided facilities and support for the delivery of additional support needs to adults, children, and young people including those at risk of leaving education to a negative destination.

Our training activities continued to make an impact on the lives of those reached by improving qualification and enabling beneficiaries to gain employment or to progress within that employment thanks to higher levels of qualifications. This is particularly relevant to younger members of the community struggling to get a start in employment. It helps to meet our objectives of advancing education and helping to prevent and relieve poverty by promoting training in skills to assist in obtaining paid employment and better levels of pay within employment.

Employment levels increase in the company by 9.6% with a total of 216 staff at year end. This helped to deliver our charitable objective of preventing and relieving poverty through the creation of employment.

As always, the company relies on the hard work and dedication of all our staff members who in these difficult economic times have been forced to carry out their duties with less resources and even greater constraints on time. The Directors recognise the commitment and dedication our staff make towards the charity and offer their gratitude.

FINANCIAL REVIEW

The charity recorded a surplus for the year of £1,185,314 (2025: surplus £751,112). Total income amounted to £8,171,458 (2025: £5,979,932) and total expenditure amounted to £6,986,144 (2025: £5,228,820). The reserves held at 31 March 2026 were £3,116,499 (2025: £1,931,185) which includes a restricted reserve of £24,000 (2025: £28,800) and unrestricted funds of £3,092,499 (2025: £1,902,385).

Income rose by 37% from last year, helped by a strong performance in our care at home operations where an easing of recruitment and more care worker availability led to greater delivery with sales up by 38%. There was very modest growth in our training activities of just 1% due to a subdued marketplace and greater competitor action.

Increased turnover and inflationary pressures saw costs rise by 33%. However, the ratio of direct costs to turnover was static indicating good cost control despite rising costs and inflationary pressures including a significant rise to the real living wage. The ratio of indirect costs to turnover fell by 3% to 13% illustrating a dilution of overhead with the greater turnover. Wage costs rose with turnover as we took on more new recruits. Subscription costs rose as we made more use of technology in the form of our workflow management software in a drive towards greater productivity and repair & renewal costs rose in connection with a move to larger office accommodation. Increased volume also saw a rise in insurance, staff training, sundry expenses and management charges. Some savings were achieved in heat, light, and power as utility costs fell, telecoms, IT after a significant investment last year, and post & stationery with greater use of digital technology. Given the inflationary pressures experienced by the organisation during the year, cost control remains good.

Surplus for the year amounted to 14.5% of income which is an increase on the 12% achieved in 2024-2025. This is largely due to economies of scale given the larger turnover.

Cash at bank and in hand increased for the fourth year in a row, this time from £1,204,444 to £2,390,417.

The Directors receive a monthly set of papers from the executive team giving in depth details of financial and other performance measures across the organisation with further papers produced on a quarterly basis. These details are reviewed against the current budget as well as previous year's performance, the Strategic Plan, and other relevant benchmarks. The Directors believe this, together with regular updates from the Chief Executive, provided a sufficient level of information for them to effectively execute their duties in the governance of the organisation.

Investment Policy

Investment policy is two-fold, one to distribute funds to regenerate the community through donations and to invest in new business ideas for future surplus for the long-term benefit of the community. Under the memorandum and articles of association, the charity has the power to make any investment which the Directors see fit.

Reserves Policy

The reserve policy as agreed by the Directors is to hold reserves as unrestricted funds and cash deposited in an interest-bearing bank account for imminent new business development opportunities benefiting the local area. Reserves are required for potential investment and to cover for any likely period of revenue fall or unexpected expenditure. Given the risk profile of the company and the nature of current revenue from long term local authority contracts which include prompt payment provisions, the Directors believe there is not a need for a significant reserve. The present level of cash reserves equated to around 4 months of working capital requirements which is in excess of our risk assessed requirements which the Directors view as more than adequate to support the principal activities of the organisation. Support remains available from other parts of the Group if we were to encounter unexpected cash flow difficulties. The Directors review the reserve policy quarterly.

At 31 March 2026, unrestricted resources expended totalled £6,969,344 (2025: £5,209,020), equivalent to £580,779 per month. Free reserves of £3,060,261 (2025: £1,868,916) represent approximately 5.3 months of unrestricted expenditure, which falls within the trustees' target range. The reserves policy has therefore been met.

Risk management

The organisation maintains a detailed Group wide risk assessment which identifies the key risks to which the organisation is exposed, rates these in terms of impact and likelihood, and details mitigation strategies which is kept up to date by the executive team. The Directors monitor and review this on a quarterly basis or more regularly if deemed necessary. Systems including policies and procedures as well as financial monitoring and reporting are in place to control organisational risk and are reviewed periodically and adapted to meet changing needs.

Unlike many charities, McSence derives almost all of its income from trading activities and is therefore less at risk to changes in the funding environment. At McSence Communication Ltd, the majority of this income comes from long term service contracts with local authorities and is inherently stable in nature. The exception to this would be the loss of one on more contracts through a retendering or recommissioning exercise. The only contract due for re-commissioning was with Borders Council but at the time of writing this had been successfully renewed for a further 10-year period. Loss of these contracts would also be a possibility should performance drop below contractual levels or were we to lose our Care Inspectorate accreditation and procedures and processes are in place to ensure quality control and compliance are maintained at the necessary levels. We are always looking at how we can reduce risk further by increasing and diversifying income through enhanced and expanded trading activities, either in terms of geographic representation or types of service delivered.

Well documented issues with recruitment and retention in the sector have eased for us over recent years and we are no longer using any agency staff which has led to a significant improvement in financial performance and a reduction in risk. While these improvements are welcome, there is still much to do, particularly around recruitment, in what is likely to remain a low unemployment landscape. The improvements achieved are due to a number of measures but primarily the use of foreign students and their dependents together with our registration on the Home Office sponsorship scheme where at yearend we had 52 foreign nationals under sponsorship agreements. Both are subject to continued political support which presents a risk to the business. While much of this risk is out of our hands, we do try to mitigate this by looking at how we can improve recruitment of UK nationals and our training activities are helpful in this regard.

Risk management (Cont)

Energy costs have dropped further over the period, and we have recently been able to secure a further fixed deal at an advantageous rate for electricity which will guarantee cost stability for the next 12 months. However, ongoing conflicts across the world are likely to see prices remain elevated from previous years and may well go higher still, particularly for gas. This has also had an impact on fuel costs which does have an impact on us in relation to traveling between clients and we have recently had to increase the rate we pay staff to use their own vehicles. This has the potential to rise further still, and we continue to seek to mitigate this through efficient and effective scheduling.

The general economic climate and in particular low growth, rising costs, rising inflation, and a restricted workforce, presents on-going risk to the organisation. However, the risk of the UK economy going into recession is not currently high and if a recession does happen, it is likely to be relatively soft. In addition, McSence Communication derives most of its income from care at home services which are Government funded and largely protected from variations in the general economy. Training on the other hand is one of those expenditures' businesses offer cut first in difficult times, but this forms a relatively small part of our total income and the statutory and compliance nature of much of the training we provide again insulates us from an economic downturn.

Environmental risks posed by climate change, resource scarcity, pollution and regulatory considerations can impact on operations, finance and the reputation of the organisation. These risks are not regarded as significant for McSence Communication Ltd. Most of our activities are delivered off site so we do not have a need for extensive premises, and we do not generate large volumes of waste and do not consume high levels of energy. We are susceptible to resource scarcity in particular for PPE equipment as highlighted by the COVID pandemic, but we now carry a suitable level of stock. These risks are managed through our general Group wide Risk Assessment, Environmental Risk Assessment, and policies and procedures which are kept under regular review by the Directors. These procedures help inform strategic planning and operational resilience. Compliance with policies and procedures in respect of environmental issues are monitored in accordance with our general governance procedures.

Cyber risks present one of the most significant threats facing the organisation. Over recent years, considerable effort and resource have been invested in strengthening our cyber resilience, working in partnership with our specialist IT support contractors. We have moved away from on-site servers in favour of secure cloud-based services, providing enhanced security, resilience and backup arrangements, and have standardised our systems using Microsoft products. We operate a comprehensive range of cyber-security measures, including network and email protection, endpoint detection and response, password management and 24/7 monitoring by our specialist IT contractor. We have also adopted strong device-management protocols and restrict access to our networks to appropriately protected devices. The organisation maintains cyber insurance and has a detailed cyber incident response procedure within its Business Continuity Plan, which is regularly reviewed and updated in conjunction with our specialist advisers.

In common with many other organisations, there are a number of general day-to-day risks that the Directors have to manage such as loss-making contracts, cash flow issues, statutory compliance, loss of key staff members, succession planning, failure of a key supplier or sub-contractor, IT failure, and internal or external fraud. These and other risks are assessed and policies, procedures and where appropriate insurance cover is put in place to help manage and alleviate these.

PLANS FOR THE FUTURE

The directors will continue to seek to maximise the income generated from McSence Communication Limited in carrying out the principal activities described in the Activities section of the report.

The organisation has a Strategic Development Plan for 2025-2030 which it is implementing. This is reviewed quarterly by the Directors.

Performance this year has been good which has continued into the first few months of the new financial year where we are performing above expectations to date. We have set a positive budget for the forthcoming year and are performing above expectations to date. However, we are continuing to see above inflation increases in the real living wage and in the wider economy, low growth and high public sector wage awards together with instability in global markets caused by US tariffs is increasing uncertainty and is likely to lead to higher inflation for longer.

Domiciliary care remains the element of our activities with significant potential to expand. We are unlikely to see significant growth in care services in the Midlothian region, but our new contract win in Edinburgh has the potential to increase hours of delivery over the next 18 months and the ten-year term gives us stability of income well into the future. A similar ten-year extension to our contract in the Borders has also been secured after the end of this reporting period which also provides stability and the potential for additional hours. Midlothian Council is the only one of our contracts which is awarded on the basis of "block hours" which helps us be more efficient. We are currently working on a trial project for this in the Borders which if successful and rolled our further could help further.

These positive indicators have led us to budget for an increase in turnover this year, but higher costs are likely to negatively impact on margins and a lower surplus than this year is anticipated. We will continue to explore all avenues to reduce overhead and improve productivity in order to maintain margin.

Once the new Edinburgh Council contract has bedded in, we will look to other geographic areas where we can expand at commercially favourable terms, and we are currently considering strengthening the senior management team to help facilitate this.

The volatility of the care marketplace and difficulty in recruiting and retaining staff continues to put strain on our competitors and there has been a steady stream of failures. We actively look for any opportunities this may create in terms of acquiring more hours of delivery.

We continue to commit capital expenditure to improve and strengthen our software and hardware infrastructure with a view to improving efficiency and productivity. As a result, a variety of IT upgrade programmes have been completed in the last twelve months, and more are anticipated in the coming financial year. In particular, we will be continuing to strengthen our cyber resilience.

SUSTAINABILITY

The Directors recognise that sustainability is integral to the long-term achievement of the Charity's purposes and to maintaining the confidence of beneficiaries, clients, suppliers, supporters, staff, and other stakeholders. We are committed to managing our activities responsibly and to considering the environmental, social, and economic impacts of our decisions.

During the year, the Charity continued to embed sustainable practices within its operations and service delivery. This included seeking to reduce waste, improve resource efficiency, increase the use of digital technologies, and consider environmental factors when procuring goods and services where practical and proportionate to our size and resources.

The Directors also recognise their wider social responsibilities. We are committed to operating in a manner that promotes equality, diversity, inclusion, staff wellbeing, and fair treatment of all those with whom we interact. We seek to ensure that our activities create positive outcomes for beneficiaries and communities while maintaining high standards of governance and ethical conduct. In this regard we have created a new post this year for a Head of Governance and Compliance and are continuing to implement the recommendations from our recent external governance review.

The Directors consider sustainability risks and opportunities as part of the Charity's strategic planning and risk management processes. While balancing environmental considerations with the efficient use of charitable funds, the Directors aim to ensure that the Charity remains financially resilient and capable of delivering public benefit both now and in the future.

The Charity will continue to review its sustainability performance and identify proportionate measures to reduce its environmental impact while supporting the effective delivery of its charitable objectives.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Governing document

The organisation is a charitable company, constituted as a company limited by guarantee and is therefore governed by a memorandum and articles of association.

In accordance with good charitable governance, the Trustees commissioned an external governance review which reported in the 2025-2026 year. We are currently working through the recommendation of the review and are making good progress with changes made to a number of Policies & Procedures and working practices including Conflict of Interest Policy and Directors Code of Conduct. This may lead to further potential changes in structure and governance being recommended to the members.

Recruitment and Appointment of Directors

As part of the external governance review, new and revised Board policies have been introduced for Board Recruitment & Succession Planning including a significant revision to our Director Recruitment Pack.

Recruitment and Appointment of Directors (Cont)

In general, vacant Director posts are advertised on an as required basis through Volunteer Midlothian and other relevant platforms. In addition, potential Directors may make direct contact with the organisation or often come to the attention of the present Directors by recognition of their business acumen, honesty, hard work and respect in the community. Prospective candidates are required to compete an application form which is assessed by a subgroup of the Board comprising the Chairman and the Chief Executive prior to the candidate attending a formal interview. Successful candidates are then invited to participate in a number of Board meetings as an observer so they can get a feel of whether the role is for them, and current Directors can assess their suitability. At the end of this process, if all are in agreement, the individual is co-opted onto the Board for confirmation at the next available AGM by the general membership, all in accordance with the Articles of Association.

Directors must retire at each AGM after three years continuous service, but can stand for re-appointment, passed by simple majority of the full membership at the AGM.

Directors' Induction and Training

As part of the governance review, our Directors Induction Pack has been revised for issue to all new Directors, and a Director Development programme is currently being prepared for implementation in 2026-2027. Induction training is provided prior to commencing appointment to the Board. Potential candidates have a skills assessment as part of the recruitment process which is reviewed for all existing Directors every three years, from which a skills matrix is maintained. From this base line, training needs are assessment for all Board members which is then implemented using internal, and where necessary, external training resources.

Organisational Structure

McSence Communication Ltd has the same Board of Directors as the other companies in the Group. Board meetings are held concurrently for all organisations in the Group. Full Board meetings are held quarterly with a monthly briefing and financial review meeting which Directors may also chose to attend.

The Board supervises the work of the senior executive team who have day to day responsibility for managing the organisation, led by the Chief Executive. All the senior team are employed by McSence Services Ltd, and a management charge is made to McSence Communication Ltd to cover the cost.

McSence Communication Ltd has its own management team reporting to the Group Senior Management Team.

Pay and Remuneration of Key Personnel

The management team at McSence Communication Ltd have their pay, employment benefits and terms and conditions of employment set by the Group senior executive team, subject to full Board approval. This is reviewed at least annually, but often more regularly to accommodate changing market conditions or personnel.

Rates of pay and other benefits are bench market against other public and private providers in the marketplace by means of comparison to advertised positions and general market intelligence. They are also evaluated for continuing staff against performance appraisals, the financial performance of the business and an analysis of future identified risks.

McSENCE COMMUNICATION LIMITED

REPORT OF THE TRUSTEES
(incorporating the Director's Report)

For the year ended 31 March 2026

REFERENCE AND ADMINISTRATIVE DETAILS

Directors:	Barry Cassells	
	Sharon Hill	
	Michael Hogg	
	Robert Hogg	
	Stuart MacArthur	Appointed 24th February 2026
	Theresa Morrison	
	Christopher Olley	
	John Paterson	Resigned 10th January 2026
	Scott Paterson	
	Barbara Ramsay	
Key Management Personnel:	Kymm Drummond	
	Caroline Meagher	
Registered Office and Operating Address:	McSence Business Enterprise Park 32 Sycamore Road Mayfield Dalkeith EH22 5TA	
Registered Number:	SC293560	
Charity Number:	SC037156	
Chief Executive:	David Maxwell	
Secretary:	Scott Paterson	
Senior Statutory Auditor:	Kevin Cattanach	
Independent Auditors:	Whitelaw Wells Statutory Auditors 9 Ainslie Place Edinburgh EH3 6AT	
Bankers:	The Royal Bank of Scotland 63 High Street Dalkeith EH22 1JA	
Solicitors:	BTO 48 St Vincent Street Glasgow G2 5HS	

REPORT OF THE TRUSTEES
(incorporating the Director's Report)

For the year ended 31 March 2026

STATEMENT OF TRUSTEES' RESPONSIBILITIES

The directors are responsible for preparing the report of the directors and the financial statements in accordance with the applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). Company law requires the directors to prepare financial statements for each financial period, which give a true and fair view of the state of the affairs of the charitable company and of the incoming resources and application of resources, including income and expenditure, for the financial period.

In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going basis unless it is inappropriate to presume that the charitable company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities & Trustees Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended). The directors are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Statement as to Disclosure of Information to Auditors

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the charity's auditors are unaware, and each director has taken all the steps he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the charity's auditors are aware of that information.

This report has been prepared in accordance with the provision of Part 15 of the Companies Act 2006 applicable to small companies.

A resolution to re-appoint Whitelaw Wells as auditors for the ensuing year will be proposed.

This report was approved by the board on 27 October 2026 and signed on its behalf by:

Robert Hogg

Robert Hogg
Director

McSENCE COMMUNICATION LIMITED
INDEPENDENT AUDITOR'S REPORT
To the members of McSence Communication Limited

Opinion
We have audited the financial statements of McSence Communication Limited (the 'charitable company') for the year ended 31 March 2026, which comprise the Statement of Financial Activities (incorporating the Income and Expenditure Account), the Balance Sheet, Cashflow and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2026 and of its surplus for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

Basis for opinion
We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs UK) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern
In auditing the financial statements, we have concluded that the trustees' (who are also directors of the company for company law purposes) use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

Other information
The other information comprises the information in the annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Matters on which we are required to report by exception
In light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report, included in the report of the trustees'.

We have nothing to report in respect of the following matters in relation to which the Charities and Trustees Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended) requires us to report to you if, in our opinion:

- the information given in the financial statements is inconsistent in any material respect with the Trustees' annual report;
- proper accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records; or
- we have not received all the information and explanations we require for our audit

Responsibilities of directors
As explained more fully in the Statement of Directors' Responsibilities set out on page 14, the directors (who are also trustees of the charitable company for the purposes of charity law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements
We have been appointed as auditor under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report in accordance with the Acts and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Auditor's responsibilities for the audit of the financial statements (cont)

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

Irregularities that result from fraud are inherently more difficult to detect than irregularities that result from error.

From enquiries of those charged with governance, it was determined that the risk of material misstatement from fraud was low with little scope for fraud to occur. Our audit testing is designed to detect material misstatements from fraud where there is not high level collusion.

Our audit testing was designed to detect material misstatements from other irregularities that result from error where there is not high level concealment of the error. In this regard the following audit work was undertaken: applicable laws and regulations were reviewed and discussed with management; senior management meeting minutes were reviewed; internal controls were reviewed; and journals were reviewed. From this audit testing it was determined that the risk of material misstatement in this regard was low.

We designed income testing specifically for each income stream, carrying out detailed testing and performing proof in total calculation compared to contracts. Expenses testing was designed to identify incorrect recording and ensure expenditure is not overstated and have been authorised in line with procedures. Testing ensure that cut off was considered throughout. Specific testing was derived for all elements of the balance sheet. All the tests are designed to identify any identify any irregularities as a result of simple mistakes or human error. From this audit testing it was determined that the risk of material misstatement in this regard was low.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006, and the trustees, as a body, in accordance with section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005, regulation 10 of the Charities Accounts (Scotland) Regulations 2006 (as amended). Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Kevin Cattanach (Senior Statutory Auditor)
Whitelaw Wells
Chartered Accountants
9 Ainslie Place
Edinburgh EH3 6AT

27 October 2026

Whitelaw Wells is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006

McSENCE COMMUNICATION LIMITED

STATEMENT OF FINANCIAL ACTIVITIES INCORPORATING INCOME & EXPENDITURE ACCOUNT

For the year ended 31 March 2026

	Note	Unrestricted Funds £	Restricted Funds £	Total 2026 £	Total 2025 £
Income and endowments from:					
Charitable activities	4	8,130,460	12,000	8,142,460	5,957,054
Investments		28,998	-	28,998	21,900
Other income		-	-	-	978
Total income		8,159,458	12,000	8,171,458	5,979,932
Expenditure on:					
Charitable activities		6,921,888	16,800	6,938,688	5,192,379
Other expenditure		47,456	-	47,456	36,441
Total expenditure	7	6,969,344	16,800	6,986,144	5,228,820
Net income/ (expenditure) and movement in funds for the year	3	1,190,114	(4,800)	1,185,314	751,112
Transfer	12	-	-	-	-
Net movement in Funds	12	1,190,114	(4,800)	1,185,314	751,112
Reconciliation of funds:					
Total funds at 1 April 2025	12	1,902,385	28,800	1,931,185	1,180,073
Total funds at 31 March 2026	12	3,092,499	24,000	3,116,499	1,931,185

The company has no recognised gains or losses other than the results for the year as set out above.

All activities are classed as continuing.

The notes on pages 21 to 29 form part of the financial statements.

McSENCE COMMUNICATION LIMITED

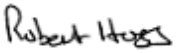
Balance Sheet

As at 31 March 2026

	Notes	£	2026 £	£	2025 £
Fixed assets					
Tangible assets	8		32,238		33,469
Current assets					
Debtors	9	1,144,665		1,056,891	
Cash at bank and in hand		2,390,417		1,204,444	
		3,535,082		2,261,335	
Creditors: amounts falling due within one year	10	(450,821)		(363,619)	
Net current assets			3,084,261		1,897,716
Net assets			3,116,499		1,931,185
Capital and reserves					
Restricted fund	12		24,000		28,800
General fund	12		3,092,499		1,902,385
Total equity			3,116,499		1,931,185

These accounts are prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

The financial statements were approved by the Board of Directors and authorised for issue on 27 October 2026 and were signed on its behalf by:



Robert Hogg, Director

The notes on pages 21 to 29 form part of the financial statements.

McSENCE COMMUNICATION LIMITED

CASH FLOW STATEMENT

As at 31 March 2026

	2026	2025
	£	£
Cash flows from operating activities:		
Net cash provided by operating activities below	1,177,759	546,525
Cash flows from investing activities:		
Interest received	28,998	21,900
Payments to acquire tangible fixed assets	(20,784)	(2,158)
Net cash provided by/ (used in) investing activities	8,214	19,742
Change in cash and cash equivalents in the reporting period	1,185,973	566,267
Cash and cash equivalents brought forward	1,204,444	638,177
Cash and cash equivalents carried forward	2,390,417	1,204,444

ANALYSIS OF CASH AND CASH EQUIVALENTS

	2026	2025
	£	£
Instant access bank deposits	2,390,417	1,204,444

RECONCILIATION OF NET INCOME TO NET CASH FLOW FROM OPERATING ACTIVITIES

	2026	2025
	£	£
Net income/ (expenditure) for the year (as per Statement of Financial Activities)	1,185,314	751,112
Adjusted for:		
Interest received	(28,998)	(21,900)
Depreciation	22,015	19,022
Loss on disposal of fixed assets	-	1,926
(Increase) in debtors	(87,774)	(100,129)
Increase/(Decrease) in creditors	87,202	(103,506)
Net cash provided by operating activities	1,177,759	546,525

McSENCE COMMUNICATION LIMITED

NOTES TO THE ACCOUNTS

For the year ended 31 March 2026

1. **Summary of significant accounting Policies**

Basis of preparation

The financial statements have been prepared under the historical cost convention and are in accordance the Charities and Trustees Investment (Scotland) Act 2005, the Charities Accounts (Scotland) Regulations 2006 (as amended), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) (effective 1 January 2019) and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) (effective 1 January 2019).

The charity constitutes a public benefit entity as defined by FRS 102.

Going concern

The Trustees are of the opinion that the charitable company, can continue to meet its obligations as they fall due for the foreseeable future and for a period of at least 12 months from the date these financial statements were approved, and have therefore prepared the financial statements on the going concern basis.

Income

All income is included in the Statement of Financial Activities (SOFA) in the year in which they are receivable.

- Donations and income from investments are included in full in the Statement of Financial Activities when receivable.
- Income from charitable activities is received by the way of contracts for services. Where entitlement is not conditional on the delivery of a specific performance by the charity, income is recognised when the charity becomes unconditionally entitled. Where related to performance and specific deliverables, income is accounted for as the charity earns the right to consideration by its performance.

Expenditure

All expenditure is accounted for on an accruals basis and is recognised when there is a legal or constructive obligation to pay for expenditure. Expenditure includes any VAT which cannot be fully recovered.

- Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It comprises both costs that can be allocated directly to such activities and those of an indirect nature necessary to support them, including governance costs.
- Governance costs are those costs associated with meeting constitutional and statutory requirements, including audit fees and costs linked to the strategic management of the charity.

Fund Accounting

Funds held by the charity are either in an unrestricted general fund, which can be used in accordance with the charitable objectives, or in a restricted fund. Restrictions arise when specified by the donor.

McSENCE COMMUNICATION LIMITED

NOTES TO THE ACCOUNTS

For the year ended 31 March 2026

Tangible fixed assets
Tangible fixed assets are measured at cost less accumulative depreciation and any accumulative impairment losses. Assets costing in excess of £500 are capitalised. Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Fixtures, fittings and equipment	25% straight line
Motor vehicles	25% straight line

Debtors
Short term debtors are measured at transaction price (which is usually the invoice price), less any impairment losses for bad and doubtful debts. Loans and other financial assets are initially recognised at transaction price including any transactions costs and subsequently measured at amortised cost determined using the effective interest method, less any impairment losses for bad and doubtful debts.

Creditors
Short term creditors are measured at transaction price (which is usually the invoice price). Loans and other financial liabilities are initially recognised at transaction price net of any transaction costs and subsequently measured at amortised cost determined using the effective interest method.

Taxation
The company is a registered charity and therefore no tax provision is required.

Financial Instruments
Financial instruments comprise financial assets and financial liabilities which are recognised when the charity becomes a party to the contractual provisions of the instrument. They are classified as "basic" in accordance with FRS102 and are accounted for at the settlement amount due which equates to the cost or amount prepaid. Financial assets comprise cash, grants receivable and other debtors, and financial liabilities comprise accruals and other creditors.

Leased assets
A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership. All other leases are classified as operating leases. The rights of use and obligations under finance leases are initially recognised as assets and liabilities at amounts equal to the fair value of the leased assets or, if lower, the present value of the minimum lease payments. Minimum lease payments are apportioned between the finance charge and the reduction in the outstanding liability using the effective interest rate method. The finance charge is allocated to each period during the lease so as to produce a constant periodic rate of interest on the remaining balance of the liability. Leased assets are depreciated in accordance with the company's policy for tangible fixed assets. If there is no reasonable certainty that ownership will be obtained at the end of the lease term, the asset is depreciated over the lower of the lease term and its useful life. Operating lease payment are recognised as an expense on a straight line basis over the lease term.

Pensions
The company operates a defined contribution scheme. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

Presentation Currency
The financial statements are presented in Sterling.

2. Critical Accounting Estimates and Judgements

In preparing the financial statements, directors make estimates and assumptions which affect reporting results, financial position and disclosure of contingencies. Use of available information and application of judgement are inherent in the formation of the estimates, together with past experience and expectations of future events that are believed to be reasonable under the circumstances. Actual results in the future could differ from such estimates. Critical judgements made in preparing these financial statements comprise; the timing of recognition of income in accordance with Charities SORP FRS102, the applicability of the estimated useful lives of fixed assets used to calculate the period over which depreciation is applied, review of fixed assets for impairment or obsolescence and the assessment of leases to determine whether the risks and rewards of ownership remain with the lessor or are transferred to the charity.

3. Net income for the year

	2026	2025
	£	£
This is stated after charging:		
Depreciation of owned fixed assets	22,015	19,022
Loss on disposal of fixed assets	-	1,926
Operating lease rentals – plant and machinery	59,195	14,935
Auditors' remuneration – current year	6,800	6,200
Auditors' remuneration – non-audit services	2,820	2,493

4. Income from charitable activities

	Unrestricted	Restricted	Total 2026	Total 2025
	£	£	£	£
Grants and donations:-				
Training Centre	-	12,000	12,000	12,000
Support services:-				
Training Centre	231,427	-	231,427	242,189
Help in Home	7,899,033	-	7,899,033	5,702,865
	8,130,460	12,000	8,142,460	5,957,054

5. Staff costs

	2026	2025
	£	£
Wages and salaries	5,477,191	4,135,030
Employer NI	641,326	333,635
Pension costs	97,035	62,808
	6,215,552	4,531,473

5. **Staff costs (cont)**

Average number of employees:-	No.	No.
Management staff	2	2
Admin staff	16	15
Support service staff	198	180
	216	197

Staff numbers are calculated on a head count basis.

One employee earned £60,000 or more in the current year (2025: one) in the following bands:

	2026 No	2025 No
£80,000 - £90,000	1	1

Key management personnel received total remuneration amounting to £136,270 (2025: £132,219) during the year, including employer pension contributions.

No director received remuneration in the current or previous year. No directors were reimbursed in respect of travel expenses for attendance at board meetings in the current or previous year. The company paid £1,952 for the purchase of indemnity insurance to protect the charity from loss arising from the neglect or default of its Trustees, employees or other officers (2025: £1,547).

6. **Summary analysis of expenditure and related income for activities**

	Help in Home £	Training Centre £	Other Activities £	Total 2026 £	Total 2025 £
Expenditure (note 7)	(6,587,746)	(351,582)	(46,816)	(6,986,144)	(5,228,820)
Income					
Investments	-	-	28,998	28,998	21,900
Help in Home	7,899,033	-	-	7,899,033	5,702,865
Training Centre	-	243,427	-	243,427	254,189
Other income	-	-	-	-	978
	1,311,287	(108,155)	(17,818)	1,185,314	751,112

7. **Expenditure**

	Help in Home	Training Centre	Other Activities	Total 2026	Total 2025
	£	£	£	£	£
Costs directly allocated to activities					
Purchases	1,514	21,848	-	23,362	20,697
Management fees	338,592	20,352	-	358,944	323,544
Salaries & wages (note 5)	6,007,586	207,966	-	6,215,552	4,531,473
Other staff costs	91,685	10,268	-	101,953	62,498
Advertising	3,588	102	-	3,690	5,367
Postage and stationery	5,185	2,605	-	7,790	9,094
Motor Vehicle	9,980	27,504	-	37,484	25,886
Subscriptions	7,595	2,281	-	9,876	34,270
Legal and professional	1,564	125	-	1,689	2,500
Depreciation	-	-	22,015	22,015	19,022
Rent	19,570	26,472	-	46,042	46,042
Sundry	5,795	1,055	-	6,850	2,346
Telephone	17,782	1,180	-	18,962	24,957
Repairs & maintenance	18,645	1,484	-	20,129	1,428
Bank Charges	1,444	200	-	1,644	1,439
Other premises costs	386	13,636	-	14,022	18,098
Heat & light	4,143	5,869	-	10,012	11,192
Computer equipment & software	17,106	7,291	-	24,397	35,662
Insurance	35,586	1,244	-	36,830	27,193
Loss/ (gain) on disposal of fixed assets	-	-	-	-	1,926
Partial exemption VAT disallowed	-	-	15,281	15,281	15,493
Governance costs					
Audit fee	-	100	9,520	9,620	8,693
	6,587,746	351,582	46,816	6,986,144	5,228,820

Included in the figures above are costs allocated to restricted funds amounting to £16,800 (2025: £19,800).

8. **Tangible fixed assets**

	Fixtures & Fittings	Equipment	Motor Vehicles	Total
Cost	**£**	**£**	**£**	**£**
At 1 April 2025	-	56,120	31,440	87,560
Additions	10,189	10,595	-	20,784
At 31 March 2026	10,189	66,715	31,440	108,344
Depreciation				
At 1 April 2025	-	38,371	15,720	54,091
Charge for the year	1,055	13,100	7,860	22,015
At 31 March 2026	1,055	51,471	23,580	76,106
Net Book Value				
At 31 March 2026	9,134	15,244	7,860	32,238
At 31 March 2025	-	17,749	15,720	33,469

9. **Debtors**

	2026	2025
	£	**£**
Trade debtors	447,770	482,819
Amounts owed by group undertakings	433,107	433,107
Other debtors	233,348	118,483
Prepayments	30,440	22,482
	1,144,665	1,056,891

10. **Creditors: amounts falling due within one year**

	2026	2025
	£	**£**
Trade creditors	21,453	7,493
Amounts owed to group undertakings	9,021	89,863
VAT	10,321	10,672
Other taxes and social security costs	117,569	68,308
Other creditors	24,548	20,218
Accruals	267,909	167,065
	450,821	363,619

11. Related party transactions

Amounts owed from/(to) group companies

	2026	2025
	£	£
McSence Limited	433,107	433,107
McSence Services	(3,585)	(4,101)
McSence Workspace	(5,436)	(85,762)

During the year McSence Workspace Limited recharged expenses of £54,121 (2025: £54,767) to McSence Communication Limited. During the year, McSence Communication Limited recharged expenses of £Nil to McSence Workspace (2025: £Nil). At the year-end £5,436 (2025: £85,762 due from) was due from McSence Communication Limited to McSence Workspace Limited.

During the year McSence Communication recharged expenses of £28,641 (2025: £32,992) to McSence Services Limited. During the year, McSence Services Limited recharged expenses of £415,435 (2025: £393,870) to McSence Communication Limited. At the year-end £3,585 (2025: £4,101) was due from McSence Communication Limited to McSence Services Limited.

During the year, McSence Communication recharged expenses of £Nil (2025: £NIL) to McSence Limited. At the year-end £433,107 (2025: £433,107) was due from McSence Limited to McSence Communication limited.

During the year, McSence Communication received £Nil (2025: £Nil) from related party in relation to services carried out.

No other transactions with related parties were undertaken in either the current or previous year such as are required to be disclosed under FRS102.

12. **Movement in funds**

	Balance at 1 April 2025 £	Income £	Expenditure £	Transfer Between Funds £	Balance at 31 March 2026 £
Restricted funds					
VSDF Scottish Government	28,800	12,000	(16,800)	-	24,000
	28,800	12,000	(16,800)	-	24,000
General fund	1,902,385	8,159,458	(6,969,344)	-	3,092,499
Total funds	1,931,185	8,171,458	(6,986,144)	-	3,116,499

	Balance at 1 April 2024 £	Income £	Expenditure £	Transfer Between Funds £	Balance at 31 March 2025 £
Restricted funds					
VSDF Scottish Government	36,600	12,000	(19,800)	-	28,800
	36,600	12,000	(19,800)	-	28,800
General fund	1,143,473	5,967,932	(5,209,020)	-	1,902,385
Total funds	1,180,073	5,979,932	(5,228,820)	-	1,931,185

VSDF Scottish Government – This funding is to be used for training and upskilling new and existing employees in the Care Sector aiming to achieve at least SVQ Level 2.

13. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	General fund	Restricted funds	Total funds
	£	£	£
Tangible fixed assets	32,238	-	32,238
Net current assets	3,060,261	24,000	3,084,261
Net assets at 31 March 2026	3,092,499	24,000	3,116,499

	General fund	Restricted funds	Total funds
	£	£	£
Tangible fixed assets	33,469	-	33,469
Net current assets	1,868,916	28,800	1,897,716
Net assets at 31 March 2025	1,902,385	28,800	1,931,185

14. Other financial commitments

Total future minimum lease payments under non-cancellable operating leases:

	2026	2025
	£	£
Falling due:		
within 1 year	4,999	2,968
between 1 and 2 years	1,062	1,329
between 2 to 5 years	-	885
	6,061	5,182

15. ULTIMATE PARENT

The company is a 100% subsidiary undertaking of McSence Limited, which is an incorporated charity recognised by the Office of the Scottish Charity Regulator, charity number SC016874 and company number SC129794, whose principal place of business is 32 Sycamore Road, Mayfield, Dalkeith, Scotland and main objective is to relieve poverty, advance education particularly among the young and unemployed, promote and provide training skills, advance community development, advance community regeneration, promote civic responsibility, to relieve those in need by reason of age or ill health and to advance citizenship for the community and its membership

Consolidated financial statements are available on request.